

Volunteer Posting – Corporate Giving Relationship Manager, Corporate Engagement

Mixing Business with Social Good!

September 2018 – August 2019

(3-5 hours / week during peak months from January to June)

The Toronto World Partnership Walk (WPW) is looking for a team of Relationship Managers to help grow its Corporate Giving Program. This is a great opportunity to enhance your relationship management skills and expand your professional network while working with an inspiring and supportive team. WPW is Canada's largest annual event dedicated to increasing awareness and funds to fight global poverty. The WPW is an initiative of Aga Khan Foundation Canada (AKFC), a non-profit International development organization that supports health care, education, rural development, and civil society projects in Asia and Africa. In over 30 years the Walk has raised over \$100 million.

Relationship Manager, Corporate Giving

Are you the person we seek?

You are passionate about making a meaningful impact in the world. You are great at building and maintaining relationships, thrive on connecting with others, and you are resilient and strategic. You will use your excellent interpersonal and communication skills to retain and raise the productivity of existing Corporate Fundraisers, as well as to source new corporate giving opportunities, in order to drive fundraising efforts for the WPW. You will leverage the insights that motivate our existing Corporate Fundraisers to deepen our relationship with them and their Donors and Sponsors. You are results-driven, resourceful and collaborative. You have basic technical proficiency with MS Office (Excel, Word) and Google Drive. Sales, fundraising and customer service experience are considered a definite asset for this role.

Reports to:

Director, Corporate Engagement (Corporate Giving)

How to Apply:

Submit your resume and cover letter by **11:59 PM** on **November 30, 2018** via e-mail

to: volunteer.toronto@worldpartnershipwalk.com indicating your position of interest in the subject line. Due to the number of applicants we expect, only shortlisted candidates will be notified.