

**Volunteer Posting – Workplace Teams Relationship Manager, Corporate Engagement**

**Mixing Business with Social Good!**

September 2018 – August 2019

(4-6 hours / week during peak months from January to June)

The Toronto World Partnership Walk (WPW) is looking for a team of Relationship Managers to help grow its Workplace Teams Program. This is a great opportunity to enhance your relationship management skills and expand your professional network while working with an inspiring and supportive team. WPW is Canada's largest annual event dedicated to increasing awareness and funds to fight global poverty. The WPW is an initiative of Aga Khan Foundation Canada (AKFC), a non-profit International development organization that supports health care, education, rural development, and civil society projects in Asia and Africa. In over 30 years the Walk has raised over \$100 million.

**Are you the person we seek?**

You are passionate about making a meaningful impact in the world. You have a knack for building relationships and sharing your passions with others. You are willing to leverage your social and professional networks to raise awareness and drive fundraising for international development. You have basic technical proficiency with MS Office (Excel, Word) and Google Drive.

**Workplace Teams - Onboarding & Retention**

You will draw on your excellent written and verbal communication skills to motivate and coach Workplace Team Captains to grow their teams and fundraise for the WPW. You thrive on equipping others with the knowledge, tools and resources that will help them succeed. You are results-driven, resilient, a strong team-player, resourceful and collaborative. Sales, fundraising and/or customer service experiences are considered definite assets for this role.

**Workplace Teams - Acquisition**

You are great at building relationships, thrive on connecting with others, and you are resilient and strategic. You will draw on your excellent written and verbal communication skills and networks to prospect and recruit new Workplace Team Captains for the WPW. You understand that different things motivate different people and are able to persuasively present and promote opportunities and value propositions. You are results-driven, resourceful and collaborative. Sales, fundraising and/or customer service experiences are considered definite assets for this role.

**Reports to:**

Director, Corporate Engagement (Workplace Teams)

**How to Apply:**

Submit your resume and cover letter by **11:59 PM on November 30, 2018** via e-mail to: [volunteer.toronto@worldpartnershipwalk.com](mailto:volunteer.toronto@worldpartnershipwalk.com) indicating your position of interest in the subject line.

Due to the number of applicants we expect, only shortlisted candidates will be notified.